Milestones

• **1871** – Johannes Klein, Friedrich Schanzlin and August Becker establish the company in Frankenthal.

• **1887** – KSB becomes a limited company

• **1895** – KSB goes public

• **Today** – One of the world's leading suppliers of pumps and valves
KSB Indonesia

- **1993** – Established in Indonesia located in Cakung
- **2010** – Opening new factory facility in Kawasan Industri MM 2100 Cikarang Barat and opening Sales and Marketing Office in Cawang.
- **Today** – KSB Indonesia having 6 branches and 3 representative office in Indonesia
Visions & Missions

Visions
• Become the most successful company within our markets

Misions
• Independent and profitable company
• Demonstrating more skills than our competitors
• Develop human resources that takes on leadership responsibilities
• Respecting social values and the environment
KSB Indonesia Shareholder

- KSB Finance AG SA Luxembourg (94.06%)
- KSB AG Germany (5.94%)

Board of Commissioners

- President Commissioner:
  Augus Lee Tjie Kiong
- Commissioner:
  Werner Ludwig Robert Spiegel
Board of Directors

President Director
Rajeev Jayant Prasad Jain

Director of Operation
Primo Hendro Wirasto

Director of Finance
Javed Umer
Locations

**Head Office**
Jl. Timor Blok D2-1
Kawasan Industri MM 2100
Bekasi, Jawa Barat 17520
T. +62 21 89983570
F. +62 21 89983571

**Sales & Marketing Office**
Cawang Kencana Building
Floor D Suite D-02
Jl. Mayjend Sutoyo Kav 22
Jakarta, 13630
T. +62 21 80886509
F. +62 21 80886504

**Medan Office**
Jl. Bunga Asoka
Asoka Raya Residence
Blok D No.66, Medan
T. +62 61 8227095
F. +62 61 8227095

**Pekanbaru Office**
Komp. Perkantoran
Grand Sudirman Blok D-10
Jl. Datuk Setia Maharaja
Pekanbaru 28282
T. +62 761 32438
F. +62 761 32438

**Palembang Office**
Jl. Parameswara No. 3063
RT 03 RW 01 Kel. Bukit Baru
Palembang 310139
T. +62 711 443061
F. +62 711 443061

**Semarang Office**
Jl. Taman Sri Rejeki Selatan VII
No.44, RT 04 RW 04
Semarang 50185
T. +62 24 7614444
F. +62 24 7614444

**Surabaya Office**
Jl. Raya Deltasari Indah
Ruko AP-16 Waru
Sidoarjo 61256
T. +62 31 8539320
F. +62 31 8541612

**Balikpapan Office**
Jl. MT. Haryono RT 84 No.131
Kel. Gunung Bahagia
Kec. Balikpapan Selatan
T. +62 542 7206467
F. +62 542 876555

**Banjarmasin Office**
Jl. Ahmad Yani KM. 11
Komp. Perumahan Pesona Modern Blok E No. 1
T. +62 511 6281964
Product & Services

- **Pumps**
  Various pumps for various fluid

- **Valves**
  Various valve to control various fluid

- **Service**
  Wherever you need us, we will be there. KSB Service team with their experiences of services on site have the capabilities to solve your problem.
The Products Made in KSB Indonesia

Firefighting Pump

MoviBoost

DnD Pump
Line of Business

Mining

- Our product guarantees durable performance for severe open pit mining operation
- DnD is recognized for its outstanding capacity designed to lead in severe open pit mine sites both in aggressive mine water and slurry surface
Line of Business

Water & Waste Water

• Our pumps and valves are in use everywhere for transporting, purifying or processing the water.

• For many years now, KSB has served the sanitation sector as a competent partner. Our pumps and valves handle municipal and industrial waste water, keep buildings and property well drained and serve in sundry pumped drainage systems.
Oil and Gas

- KSB’s products are therefore based on a combination of optimally functioning technology, absolute reliability and a responsible attitude to protecting people and the environment.
- Comprehensive quality assurance program accompanies every KSB pump and valve from materials development right through to on-site installation, ensuring that the exacting requirements of industry standard DIN ISO 9001 certification are not only met, but exceeded.
Line of Business

Power Plant

• KSB holds an important role in electrical power generator, one of them by providing an innovative circulation cooling system

• Smooth operation and top reliability in power stations – which is what KSB products stand for. Reliable power station pumps and high-pressure valves make KSB market leader the world over.
Line of Business

Building

Whatever your building services needs, our high-tech pumps and valves are as economic as they come. Every product is backed by the wealth of skills KSB puts into intelligent all-round systems. And you will benefit from our comprehensive advice and first-class global service network.
Line of Business

Fire Fighting

- KSB fire fighting pump is the most reliable protection against fire hazard
- KSB Indonesia offers world-class quality of fire fighting pump that caters to the safety standard requirements of your building ensuring safety against fire hazards.
Line of Business

Palm Oil

- With specially designed high quality pumps, KSB Indonesia recently penetrated in the palm oil market and has gained considerable share in this segment in very short period.

- KSB Indonesia is committed in taking parts of the development from Indonesia’s Palm Oil Mill Industry by making available high quality of pumps designed specially to support the production process in palm oil mills and Biofuel industries.
Line of Business

Standard Business
We also provide bare shaft pump only. You can use our pumps and valves to develop your own system.
Line of Business

Service

• Reliable service partner on and off the project site with highly qualified service engineers and comprehensive service facilities using advanced technology

• The establishment of our service offers was led by our commitment to customers in providing excellent after sales service beyond expectation
Facilities and Machinery

- Overhead cranes with a capacity that ranges from 2, 5, 10 to 16 metric tons
- Test bed facility for pumps and valves
- Welding Equipment
- Machining Shop
- Vibration, RPM, Temperature and Noise Test Equipment
- Laser Alignment
- Flow Meter
- Welding Instrument
- Balancing Machine
- Valves service equipment
- Coordinate Measuring Machine
Test Bed Facilities

KSB Indonesia fully test every pump complete with drivers, controllers and accessories to guarantee total integrity and ensure the fire pump package arrives on site ready for trouble-free operation.

**Test Bed Specification:**

- **Capacity Max**: 5000 USGPM
- **Power Max**: 315 kW
  - Design pumps type: horizontal, vertical, submersible/deep well pumps
  - Accessories: flow meter, automatic pressure transmitter, etc
Factory from Outside
Inside Factory
Making the Product in Factory
Human Resources

Our business is supported by more than 200 people with their expertise to give solution. They are well trained inside and outside.
Corporate Social Responsibility

The projects that we are focusing in Indonesia are as follows:

1. Scholarship
2. APAC Care
3. Blood Donation
4. Natural Disaster Quick Response
We apply 8 Quality Management Principal to improve system work, that are:

- Customer Focus
- Leadership
- Everyone Involvement
- Process Approach
- System to Management Approach
- Continual improvement
- Fact as a Basis Decision-Making
- Mutually beneficial cooperation with suppliers
Certificate

- Our product DnD pump contains 40.96% component domestic. It means our DnD pump can be included in all level government tender.
- With 40.96% component domestics make our pump competitive in price.