

## GIW CANCELLATION SCHEDULE (% based on GIW selling price)

### Production/Procurement Schedule

#### Stock Parts

Within 48hrs of Receipt of Order .....	0%
After 48hrs of Receipt of Order .....	10% with a Cap of \$500
Release for manufacture or procurement.....	25%
Completion of rough castings .....	50%
Completion of machined castings or receipt of purchased items .....	75%
Ready to ship .....	100%

#### Non-Stock Parts

Within 48hrs of Receipt of Order .....	0%
After 48hrs of Receipt of Order .....	10% with a Cap of \$500
Release for manufacture or procurement .....	50%
Completion of rough castings .....	95%
Completion of machined castings or receipt of purchased items .....	100%
Ready to ship .....	100%

## GIW CANCELLATION SCHEDULE

(% based on GIW selling price)

### Production/Procurement Schedule

#### Long-Term Project (Lead time of more than 12 weeks)

Receipt of order .....	\$50,000
Release of drawings .....	20%
Release for manufacture .....	30%
Completion of first rough castings .....	40%
Completion of first machined castings .....	75%
Ready to assemble.....	95%
Ready to ship .....	100%
Major Purchased Equipment (not GIW proprietary).....	Vendor cancellation fee + 15%

#### Short-Term Project (Lead time of 12 weeks or less)

Receipt of order .....	15%
Release for manufacture .....	50%
Ready to assemble .....	95%
Ready to ship .....	100%
Major Purchased Equipment (not GIW proprietary).....	Vendor cancellation fee + 15%